

AP1 Tender for Japanese equity managers

Frequently Asked Questions on the Contract Notice

Q: We already submit our data to the GIMD database on a monthly basis. Is that enough or is there anything else we need to do to be considered?

A: Please note that populating GIMD is NOT sufficient to be considered. An application with the information requested in the contract notice attached has to be submitted by the deadline as well.

Q: I would like to confirm that the notification of interest in participation is due on 30 March 2007.

A: This is correct. An RFP will be sent to selected candidates after the initial screening of the applications.

Q: We wish to submit a tender/request to participate in the search for Japanese equity managers. Is there any additional documentation, such as a questionnaire, available other than the requirements set out in the OJEC notice?

A: All the information should be available on our website www.ap1.se. There is no separate questionnaire apart from the requirements set out in the official contract noticed published on TED. (also available on our website.)

Q: Do you have a formal template/document you would like us to use in order to send additional information and if so could I ask you to send it to us?

A: Please find information on the requirements for the procurement on our website - www.ap1.se. We do not have a template.

Q: Please describe the practical impact of your SRI Policy on a Japanese equities account.

A: AP1 will provide the manager with a list of companies to exclude from the portfolio. AP1 currently has two names on the black list for the entire developed markets, none of which are Japanese. AP1 has appointed a third party firm to do the SRI-screening. (www.ges-invest.com)

Q: Do we need to supply original copies of the supporting documentation (legal documents)?

A: No! Please send copies at this stage. You may be requested to present the originals at a later stage.

Q: We have a Japanese small cap equities product. Are you looking for small caps as well?

A: No. This search is primarily aimed at large cap strategies benchmarked to MSCI Japan or Topix.

Q: We have a Japanese activist strategy. Will you consider activist products as well?

A: As long as the strategy is benchmarked to a market index (i.e. not absolute return) we will take it into consideration. We will not exclude activist funds by default.

Q: What is your tracking error requirement for this mandate?

A: We do not have a pre-defined tracking error target or constraint for this mandate.

Q: We understand you are looking for passive as well as active managers. How much is the allocation for active managers roughly?

A: The total allocation to Japanese equities is roughly 1.2 billion USD. The split between active and passive is not pre-defined and may vary over time.

Q: How many managers you are planning to appoint?

A: We do not have a pre-defined number, but one passive/enhanced and 3-6 active managers would be a reasonable estimate. In addition, we are likely to select several managers for potential later funding.

Q: Should our application be signed by an authorized signatory of the firm?

A: The signature of an official marketing representative of the firm will do for the initial submission.

Q: We have three strategies we would like to put forward. Is it sufficient to submit one application for all three strategies?

A: No. Please submit one application for each strategy. Section IV.3 of the contract notice clearly states: "Applicants wanting to put forward more than one strategy are kindly asked to submit one application for each strategy."

Q: In Section III.2.1 the documents says: "The manager must be able to show a live GIPS compliant track record". Could you clarify what you mean by GIPS Compliant? Do we need a certificate or similar to support our performance numbers, or is it sufficient that we follow the GIPS standards in our performance measurement methodology?

A: It is sufficient that you follow the GIPS standards in your performance measurement methodology.

Q: In another AP fonden search for a similar mandate we noticed that trades have to be reported to the fund within 15 minutes once they have been executed. Will this be one of AP1's constraints?

A: AP1 currently has no such requirements.