

17/02/2007 S34 European Communities – Services – Negotiated procedure

I. II. III. IV. VI.

SE-Stockholm: pension fund management services

2007/S 34-041768

CONTRACT NOTICE

Services

SECTION I: CONTRACTING AUTHORITY

I.1) **NAME, ADDRESSES AND CONTACT POINT(S):**

First Swedish National Pension Fund, Skeppsbron 2, PO Box 16294, Attn: Staffan Ifvarsson, S-103 25 Stockholm. Tel. +46-8-56620200. E-mail: procurement.200724@ap1.se. Fax +46-8-56620400.

Internet address(es):

General address of the contracting authority: www.ap1.se.

Further information can be obtained at: As in above-mentioned contact point(s).

Specifications and additional documents (including documents for competitive dialogue and a dynamic purchasing system) can be obtained at: As in above-mentioned contact point(s).

Tenders or requests to participate must be sent to: As in above-mentioned contact point(s).

I.2) **TYPE OF THE CONTRACTING AUTHORITY AND MAIN ACTIVITY OR ACTIVITIES:**

National or federal agency/office.

Economic and financial affairs.

The contracting authority is purchasing on behalf of other contracting authorities: no.

SECTION II: OBJECT OF THE CONTRACT

II.1) **DESCRIPTION**

II.1.1) **Title attributed to the contract by the contracting authority:**

Investment Management: Japanese equities.

II.1.2) **Type of contract and location of works, place of delivery or of performance:**

Services.

Service category: No 6.

II.1.3) **The notice involves:**

The establishment of a framework agreement.

II.1.4) **Information on framework agreement:**

II.1.5) **Short description of the contract or purchase(s):**

Första AP-Fonden (First Swedish National Pension Fund, AP1) is seeking to appoint investment managers for passive and active management of Japanese equity accounts. The accounts are likely to be benchmarked against the MSCI Japan Total Return (Net) index or Topix. Only 100 % net long strategies will be considered. However, shorting to some extent, such as "130/30" and similar strategies, may be accepted. The total value of assets to be invested is currently approximately 1 200 000 000 USD. The applicants will be separately evaluated for their investment management capabilities in - Passive/Enhanced Japanese equities - Active Japanese equities AP1 has a preference for separate accounts, but commingled vehicles may also be considered on this occasion.

II.1.6) **Common procurement vocabulary (CPV):**

67131100, 67121100, 67131000.

II.1.7) **Contract covered by the Government Procurement Agreement (GPA):**

Yes.

II.1.8) **Division into lots:**

No.

II.1.9) **Variants will be accepted:**

II.2) **QUANTITY OR SCOPE OF THE CONTRACT**

II.2.1) **Total quantity or scope:**

II.2.2) **Options:**

II.3) **DURATION OF THE CONTRACT OR TIME-LIMIT FOR COMPLETION:**

Starting: 1.7.2007.

SECTION III: LEGAL, ECONOMIC, FINANCIAL AND TECHNICAL INFORMATION

III.1) CONDITIONS RELATING TO THE CONTRACT

III.1.1) Deposits and guarantees required:

III.1.2) Main financing conditions and payment arrangements and/or reference to the relevant provisions regulating them:

III.1.3) Legal form to be taken by the group of economic operators to whom the contract is to be awarded:

III.1.4) Other particular conditions to which the performance of the contract is subject:

III.2) CONDITIONS FOR PARTICIPATION

III.2.1) Personal situation of economic operators, including requirements relating to enrolment on professional or trade registers:

Information and formalities necessary for evaluating if requirements are met: The investment company must be able to document experience in management of institutional accounts for at least one of the following mandates: - Passive/Enhanced Japanese equities - Active Japanese equities.

The manager must be able to show a live GIPS compliant track record for the offered product of at least 12 full months at the time of submission. Expressions of interest must be accompanied by information/documentation in respect of the following:

1. Specification of the mandate you are expressing interest to tender for (i.e. Passive/Enhanced or Active) (hereafter referred to as "the offered product").
2. Registration with relevant regulatory authorities.
3. Recent annual report (or similar document).
4. A brief description of the company including ownership structure, location of the investment team responsible for the offered product, the year this investment team was established and the culture characterising the firm.
5. The following information on your assets under management (value in USD) As of 31.12.2006:
 - a. Total assets of firm
 - b. Total assets for equity products of firm
 - c. Total assets for the offered product of firm.
6. For the offered product, indicate your assessment of current capacity limit in terms of assets under management.
7. for the offered product, provide a short description of
 - a) the investment philosophy,
 - b) the investment process and
 - c) the investment style best characterising the offered product.
8. Briefly describe your edge in managing the offered product relative to your peers.
9. Indicative fee levels for separate accounts and commingled accounts.
10. For the offered product, please provide the following information for actively (or passively, whichever applicable) managed institutional accounts as of 31.12.2006:
 - a. Value (USD)
 - b. Number of accounts
 - c. Tenure of oldest mandate.
11. Number of accounts lost within the offered product during the last 3 years and reasons for loss.
12. Number of investment professionals dedicated to the investment management of the offered product.
13. Average investment experience of the investment team managing the offered product - including and excluding the most experienced person.
14. Average investment experience of the relevant investment team with the firm - including and excluding the most experienced person.
15. Key joiners and leavers of the relevant team over the last 3 years (names, titles and reasons).
16. Please provide historical performance statistics in USD for a composite benchmarked against relevant benchmark, including:
 - a. Short description of the composite and the benchmark used (including the nature of the composite and the benchmark).
 - b. Total returns per calendar year since inception for the composite and the benchmark, respectively.
 - c. Annualized alpha, tracking error and information ratio over one, three and five years if available (as of 31.12.2006).

III.2.2) Economic and financial capacity:

Information and formalities necessary for evaluating if requirements are met: The investment management company must be authorised by the appropriate regulatory bodies and their employees must be approved to act as investment managers/advisors under the laws of the country from which they operate. None of the issues raised in Article 29 (a)-(g) of Directive 92/50/EEC must apply to the applicant. (More info available at www.ap1.se - procurement).

III.2.3) Technical capacity:

III.2.4) Reserved contracts:

III.3) CONDITIONS SPECIFIC TO SERVICES CONTRACTS

III.3.1) Execution of the service is reserved to a particular profession:

III.3.2) Legal entities should indicate the names and professional qualifications of the staff responsible for the execution of the service:

SECTION IV: PROCEDURE

IV.1) TYPE OF PROCEDURE

- IV.1.1) **Type of procedure:**
Negotiated.
Candidates have already been selected: no.
- IV.1.2) **Limitations on the number of operators who will be invited to tender or to participate:**
- IV.1.3) **Reduction of the number of operators during the negotiation or dialogue:**
- IV.2) **AWARD CRITERIA**
- IV.2.1) **Award criteria:**
The most economically advantageous tender in terms of the criteria stated in the specifications, in the invitation to tender or to negotiate or in the descriptive document.
- IV.2.2) **An electronic auction will be used:**
No.
- IV.3) **ADMINISTRATIVE INFORMATION**
- IV.3.1) **File reference number attributed by the contracting authority:**
2007:24.EXT.
- IV.3.2) **Previous publication(s) concerning the same contract:**
No.
- IV.3.3) **Conditions for obtaining specifications and additional documents or descriptive document**
- IV.3.4) **Time-limit for receipt of tenders or requests to participate:**
30.3.2007.
- IV.3.5) **Date of dispatch of invitations to tender or to participate to selected candidates:**
- IV.3.6) **Language(s) in which tenders or requests to participate may be drawn up:**
English. Swedish.
- IV.3.7) **Minimum time frame during which the tenderer must maintain the tender:**
- IV.3.8) **Conditions for opening tenders:**

SECTION VI: COMPLEMENTARY INFORMATION

- VI.1) **THIS IS A RECURRENT PROCUREMENT:**
No.
- VI.2) **CONTRACT RELATED TO A PROJECT AND/OR PROGRAMME FINANCED BY EU FUNDS:**
No.
- VI.3) **ADDITIONAL INFORMATION:**
AP1 plans to sign framework agreements with several suitable investment managers. Awarded managers should be aware that managers may stay unfunded for an unspecified period of time or even for the duration of the agreement. AP1 does not expect the managers to reserve a certain capacity for AP1 for the duration of the contract. However, the manager must have or expect to have capacity available for AP1 during 2007. Applicants are requested to submit separate documents for each of the mandates and may choose to express interest in participating in the tender process for one or both mandates. Applicants wanting to put forward more than one strategy are kindly asked to submit one application for each strategy. After receiving the expressions of interest AP1 will invite managers to tender based upon the responses to this announcement. Candidates invited to participate in the tender process will be expected to complete a questionnaire covering their organisation, investment process, investment performance, client services and administration as well as be available for a potential on-site visit by AP1. AP1 will not require a presentation at its own premises at this stage. Questions regarding this contract notice may be sent to the email address stated under section I.1. A full Q&A will be published on www.ap1.se on 16.3.2007. An electronic version of the applicant's expression of interest must be received within the timeframe stated in section IV.3.4. The appropriate e-mail addresses are stated in section I.1. In the subject field of the email containing the expression of interest please enter: 2007:24.EXT + an indication of which mandate the application concerns. (ie. Passive or Active) Please note that the maximum size of email including attachments is 12mb. We will send you an email to confirm the receipt of your application within a few days from the deadline.
- VI.4) **PROCEDURES FOR APPEAL**
- VI.4.1) **Body responsible for appeal procedures:**
- VI.4.2) **Lodging of appeals:**
- VI.4.3) **Service from which information about the lodging of appeals may be obtained:**
- VI.5) **DATE OF DISPATCH OF THIS NOTICE:**
15.2.2007.